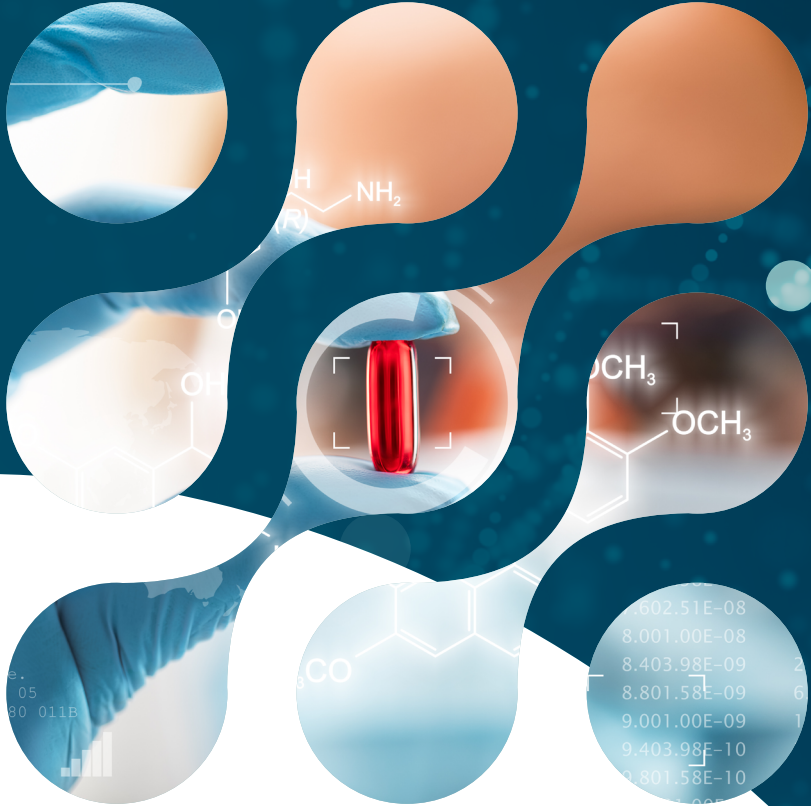


BioWin

THE HEALTH CLUSTER OF WALLONIA



BioWin, your gateway to health
biotech and medtech excellence

WWW.BIOWIN.ORG



ECOSYSTEM

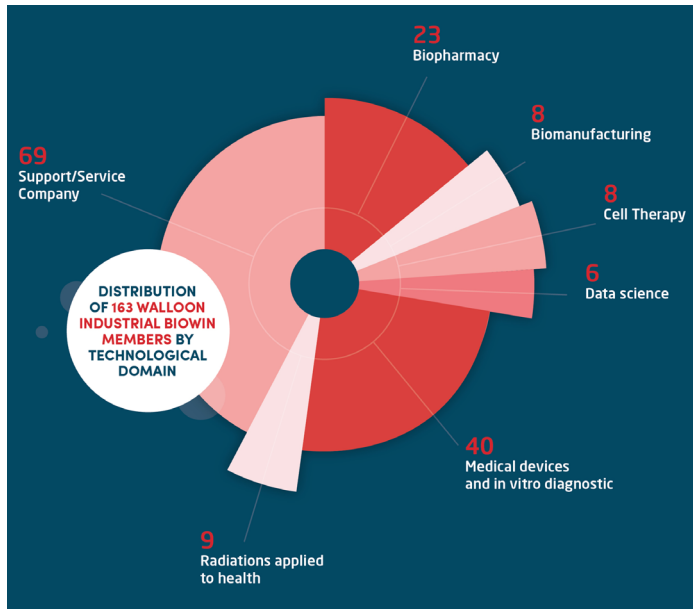


BIOWIN: BUILDING BRIDGES AT THE HEART OF A FULLY INTEGRATED ECOSYSTEM, FROM BENCH TO MARKET

BIOWIN FEDERATES INDUSTRIAL AND ACADEMIC PLAYERS

- 10 global leaders (Alten, Baxter, Eurogentec-Kaneka, Janssen Pharmaceutica, GSK, IBA, IRE, UCB, XPE, Zoetis)
- 185 small and medium size companies
- 5 private research Centers
- 5 Universities: UCLouvain, ULB, ULiège, UMONS and UNamur (fitted with 400 research units, 11,000 researchers and 3 university hospitals)
- Prestigious research institutes such as the De Duve Institute, Ludwig Institute for Cancer Research, GIGA, IMI, etc.

163 WALLOON BIOWIN MEMBERS ARE ACTIVE IN THE FOLLOWING TECHNOLOGICAL AREAS



For more information biowin.org/companies

ss health cluster that fosters collaborations to meet 21st century

SMART SPECIALIZATION

In line with the principles of Smart Specialization (S3), the BioWin focuses on six technological target areas for which the Walloon region has a critical mass of global players:



(Bio)pharmacy



Cell Therapy



Radiation applied to health



Medical devices and in vitro diagnostics



Biomanufacturing



Data science

STRATEGIC SUPPORT TO COMPANIES' GROWTH AND DEVELOPMENT



Assistance with the creation/development of R&D projects



International positioning and business development



Skills development



Business growth support

THE HEALTH SECTOR IN WALLONIA KEY FACTS & FIGURES

- 20 000 hospital beds
- European leader in clinical trial phase I
- 1,2 billion private R&D expenses
- 1,8 billion cumulated private capital raised by 187 BioWin SMEs members (2006-2018)
- 50 000 jobs (15,419 direct & 35 000 indirect)
- Favorable tax environment and R&D incentives
- A unique logistic location at the very heart of Europe

ry's major health issues

BIOWIN'S FLAGSHIP ACHIEVEMENTS

R&D

47 regional R&D projects led by BioWin that involved **253** partners, generated **118** patents, and the development of **46** products and **25** services. And received total private & public funding of EUR **144** million.

4 R&D bilateral cooperation projects between Walloon SME's and international partners (US, France) in the frame of specific collaboration agreements for a total budget of EUR **1,4** million

Support to the creation of **5** technological and/or collaborative platforms: cell therapy, proton therapy, biobanking network, animal facilities and MedTech Wallonia.

SKILLS DEVELOPMENT

4 training projects continued to run in 2018: BioPharE, STIP, Technimed & 4cells

40.000 hours of training in 2018

BioPharE ended in december 2018. A total of **251.606** hours of training (2011-2018)

COMMUNICATION

Communication tools:

Social media:

1.482 
subscribers to our
newsletter

1.715 
followers

3.279 
followers



Theme-based events
and international
trade fairs



Theme-based
flyers



Social media



Press relations/media
campaign



Website



Blog



Emailing

EUROPE

Setting up strategic technological cooperation with European partners

Participation in **2** interregional and inter-clustering COSME European projects to foster SMEs competitiveness in the MedTech sector at the global level: Magia and European level: S₃martMed.

1 H2020 project (SAFE-N- MEDTECH) and **1** Vanguard Initiative (NeMs4Bio)

Participation with different international non-for-profit organisation networks based on our Smart Specialization target areas:

- EDCA (European Diagnostic Clusters Alliance)
- CEBR (Council of European BioRegions)

INTERNATIONAL

BioWin participated in or (co-)organized the following events:



BioWin

THE HEALTH CLUSTER OF WALLONIA

WWW.BIOWIN.ORG

CONTACT BIOWIN NOW TO FIND YOUR SCIENCE AND/OR BUSINESS PARTNER IN WALLONIA!



Sylvie PONCHAUT
Managing Director



Delphine RAMELOT
Office Manager



Marc DECHAMPS
Director International Affairs



Marianne GHYOOT
Collaborative innovative regional R&D projects



Thierry FERAIN
Collaborative innovative regional R&D projects



Damien DIOP
Head of Membership Development



Marine DI VINCENZO
Digital Communication, CRM and Knowledge Management



Amélie MOYAERTS
Communication Officer



Carolina HEREDIA
Membership Development Assistant

BIOWIN ASBL
Maison de l'Industrie Technologique
Rue Auguste Piccard, 20
6041 Gosselies
Tel.: +32 (0)71 919 285
e-mail: contact@biowin.org
Follow us on twitter: [@BioWin_asbl](https://twitter.com/BioWin_asbl)
Linkedin: [BioWin](https://www.linkedin.com/company/biowin)