

Company	Type of partner looking for	Short description	Technology	Website
<b>Access eHealth Technologies Inc.</b>	Partners with marketing and sales experts or companies experienced in the long-term care industry. Passionate partners about innovative digital solutions for long-term care and seniors' health. Ideal partners: seed or early-stage investors with good experience in SaaS solutions, providing mentorships for early-stage startups and good networks within the long-term care industry.	Provide solutions to current challenges confronting long-term care businesses by providing timely and accessible care to the growing seniors' population. Through innovative digital health products and services, they help owners and administrators of assisted living facilities and nursing home businesses to manage, track, and streamline resident data to drive actionable improvement in business processes and resident outcomes while reducing operating costs.	Platform Technologies	<a href="https://accessehealth.net/">https://accessehealth.net/</a>
<b>Alethea Medical</b>	Technologies and/or business partners that have validated technology and have established market access, preferably agile companies that understand the dynamics of fast growing tech companies as well as long-term relations with larger industry players.	Offers otoscopic screening tool to provide accurate diagnoses in the primary care setting and eConsult space, providing Family Physicians with AI decision support and the ability to consult with a specialist and receive advice within 24 hours. Aim: Collect data through e-consults and train AI diagnostic models, provide these models to PCP's and improve collaboration between PCP's/specialists/Allied Health Professionals	Life Sciences, Platform Technologies	<a href="http://www.aletheamedical.com">www.aletheamedical.com</a>
<b>Ava Industries</b>	Value-added reseller partners to market and sell software platform into new EU health regions. The partner would work with Ava to: • provide experience and knowledge to localize software and gain regulatory approval • identify and contract pilot customers to develop and implement first reference customer implementation • develop sales channels to market, sell, implement, and service clinic or health authority customers	Ava is a SaaS primary care platform to support virtual multi-clinic models and provide in-person and remote tele-medicine for health care professionals and patients. It has a multi-tenancy data base and is massively scalable with native machine learning health analytics that integrates through an API marketplace to other 3rd party applications and public health analytics initiatives efficiently and economically.	Life Sciences	<a href="http://www.avaindustries.ca">www.avaindustries.ca</a>
<b>Discovery DNA</b>	1. Organizations focused on rare diseases, regardless of experience with genetic sequencing. Aim: bring genetic sequencing to the discussion with these organizations and show the value in reaching an early diagnosis in accessing effective treatments for these rare diseases 2. Governmental agencies or bodies seeking sequencing alternatives, providing strong value for competitive costs, ultimately driving Canadian industry 3. Collaborative partners, also scientific researchers and commercial entities looking to incorporate genetic sequencing into their workflows	The only clinically accredited Canadian commercial genetic sequencing lab. The focus is to provide high-quality, actionable insights in a short time to our clients' DNA, with the goal of helping them and their care providers make decisions that will benefit their health. Aim: provide Canadians with a fast and wholly Canadian clinical-grade genetic sequencing. Team has strong experience with the diagnosis of rare diseases.	Life Sciences	<a href="https://www.discoverydna.ca/">https://www.discoverydna.ca/</a>
<b>LyfeMD</b>	Partner with contacts within the European pharmaceutical and/or health industry to extend market access: e.g. pharmaceutical distributor, pharmaceutical company with a patient support program or connection with a health system that provides coverage for these types of therapies for users with digestive diseases. Experienced partner in raising capital as part of a seed or Series A round and who has connections with European investors who invest in female-led companies and health tech to facilitate expansion and growth in a European market and increase our global competitiveness.	Provide personalized lifestyle therapies to people with chronic digestive disease. Aim: evidence-based nutrition, physical activity and mental well-being therapies easily accessible to a broad range of people suffering from digestive diseases using a SaaS mobile application in combination with regular health assessments, coaching, health professional consults and connecting users with a community. LyfeMD offers programs for patients with inflammatory bowel disease (IBD), nonalcoholic fatty liver disease, inflammatory arthritis, and irritable bowel syndrome (IBS).	Life Sciences, Chronic Disease management	<a href="http://Lyfemd.ca">Lyfemd.ca</a>
<b>Nimble Science Ltd.</b>	Partners that have novel use applications for the luminal fluid we are able to retrieve from the small intestine. These applications are either development of pharmaceutical/nutraceutical therapies, nutritional/beverage development, or diagnostics. The partner is required to have microbiological expertise to guide the laboratory investigation of the collected specimens. Access to specific patient cohorts is also of benefit to the partnership, as is data analysis expertise.	Offer access to the gut microbiome through a first-in-kind ingestible capsule. They capture unique and valuable data sets from the deepest, most bioactive regions of the GI, translating biochemical observations into insights and digital assets.	Life Sciences	<a href="http://www.nimblesci.com">www.nimblesci.com</a>
<b>Numi Health</b>	Digital health companies in Europe that are working on innovative solutions in the industry, to bring global best practices into the platform. Particular interest: Partners who can provide UX design support, industry connections, or are interested in capital investment	Digital health company focused on decentralized care (e.g. virtual primary care). The company's full-stack solution includes a consumer-facing app used to order medical services, such as mobile service for lab work and IV therapy in homes and offices. It has launched a new style of a medical clinic for occasions when doctors need a properly equipped exam room for their patients. The company's admin portal functions like an EMR, holding patient records and can be used to share results.	Platform Technologies, Life Sciences	<a href="http://www.numihealth.com">www.numihealth.com</a>
<b>OrbSurgical Ltd.</b>	Expansion of partnership with companies and academics in UK and Europe. Specific partner requirements: Regulatory processes in Europe and Hospitals/academic centres to conduct early clinical trials	Spin-off company linked to Project neuroArm - University of Calgary. In 2017 they completed the development of a sensorized surgical bipolar forceps "SmartForceps System" that is able to record, monitor in real-time tool-tissue forces during surgery, and through machine learning and data analytics, differentiates surgeons by skill level. The automated recognition and analytics of force data by machine learning in cloud, generates surgical performance reports, accessible to surgeons via secure mobile apps or web profiles. Late 2021/Jan 2022, they completed the sale of two systems to Nigeria and Abuja. This data-driven intelligent surgical device/system has the capacity to create global connectivity due to its cloud-based platform and scalable integrated Intelligent Software platform.	Platform Technologies, Life Sciences	<a href="http://www.orbsurgical.com">www.orbsurgical.com</a>
<b>PurposeMed</b>	We would be seeking R&D partnerships to test our Freddie vertical in the German market. Needing localized knowledge and expertise: German federal and localized healthcare system, particularly in relation to HIV prevention, pharmaceutical distribution partners or acquisition targets, clinical resourcing and understanding, language and translation technology, private/public drug insurance coverage	PurposeMed delivers complex care to under-served communities in Canada through our innovative telehealth platforms. 2 services: delivering HIV prevention medication (PrEP) to LGBTQ2S+ people and providing ADHD diagnosis and treatment. Having in-house pharmacy, Affirming Care, which processes and ships prescriptions across the country from physical locations in Calgary and the Greater Toronto Area. All services (consultations, shipping etc) are free to the majority of users.	Life Sciences	<a href="http://www.purposemed.com">www.purposemed.com</a>

<b>Rehabtronics Inc.</b>	<p>Seeking partnerships with Software Development Firms with experience in GDPR compliance in the context of both patient health data (streaming and storage). Partner with experience in telehealth and key industry/customer relationships.</p> <p>Seeking Care Delivery Organizations to collect important field data for economic value analysis (e.g. hospital operators/systems, long-term care facility operators, and rehabilitation clinics).</p> <p>Seeking Commercial Launch Partners to collaborate on product demonstration projects. For ReHab, seeking partnerships with health-data management firms that have key relationships with hospitals/ clinics. For Prelevia, seeking partnerships with firms in the area of pressure injury products with established sales channels in key European markets (e.g. Arjo, Funke Medical)</p>	<p>Developing medical innovations that improve the lives of people with paralysis and immobility. Products combine neuromodulation and digital technologies to speed recovery, restore function, and prevent serious medical complications associated with immobility. Aim: delivering state-of-the-art neurorehabilitation technologies into the patient's home (i.e. telerehab). The product line comprises three products: ReJoyce, ReGrasp, and ReToucThe newest product, Prelevia, is the world's first neuromodulation technology for preventing pressure injuries (PI).</p>	Life Sciences	<a href="http://www.rehabtronics.com">www.rehabtronics.com</a>
<b>Syantra</b>	<p>Seeking clinical laboratories providing testing services for patients in different jurisdictions. These partners would purchase in vitro diagnostic kits from Syantra and offer testing through their own facilities. Second partner: established IVD company that supports distribution of Syantra's kits through their existing networks.</p>	<p>The company's flagship product, Syantra DX   Breast Cancer, is a blood test for the detection of breast cancer. It measures a panel of gene expression biomarkers from whole blood and then uses a custom software package, developed in part with machine learning, to interpret data and provide a result of positive or negative.</p>	Life Sciences	<a href="http://www.syantra.com">www.syantra.com</a>
<b>Tektelic Communications</b>	<p>Looking for partners with industry leaders in the medical space such as Medical Platform providers, Medical Technology System Integrators, Digital Health Solution Providers, Telehealth Providers, or established Medical Device manufacturers who can assist with go-to-market. Establish partnerships in the industry of medical technologies and digital health. Offering low-power, long-range IoT solution that is new to the Medical tech industry but provides immense value.</p>	<p>Supplier of complete End-to-End IoT solutions: IoT gateways, sensors, and software. Focus on: Smart Cities &amp; Buildings, Smart Agriculture, Industrial Asset Tracking, and Medical Technologies.</p>	Platform Technologies, Life Sciences, Clean energy	<a href="http://www.tektelic.com">www.tektelic.com</a>
<b>ZeroSound</b>	<p>Large medical equipment manufacturers/suppliers whose products generate unwanted noise.</p>	<p>disruptive platform leveraging Active Noise Control leveraging to target problem noise pollution in markets including urban infrastructure, industrial, construction, and emergency services verticals</p>	Platform Technologies, Clean Energy, Environmental Technologies, Activ Noise Cancelling Urban Infrastructure, Industrial	<a href="http://www.zerosound.com">www.zerosound.com</a>