

## CBTC- Attractive location at the heart of **Europe**

75% of EU Market (GDP) and 40% of the consumers is covered by the area within a radius of 500km around the CBTC.

Central Location (Louvain-la-Neuve)

Transport quality and density

Close to Brussels, the capital of Europe/European

Commission (25 km)

High quality R&D

High technological quality

High entrepreneurial quality

Proximity to renowned universities

Highly qualified and multilingual workforce

HQ of 2,300 multinationals

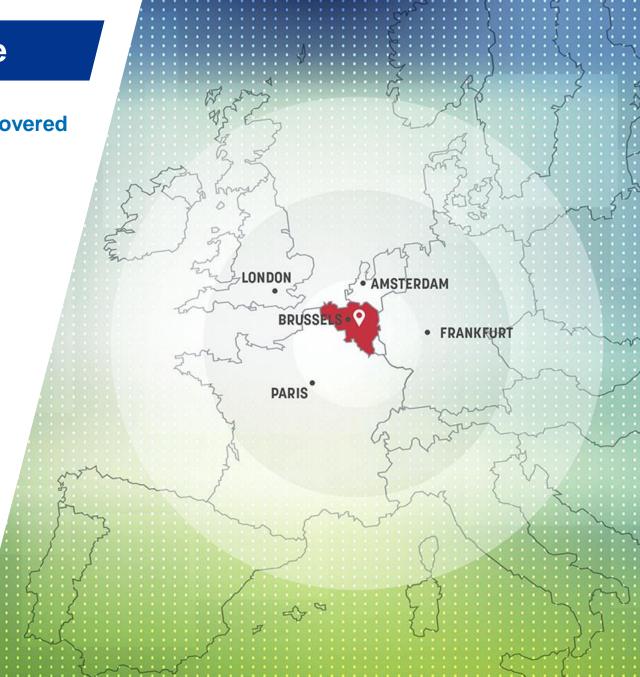
Partners and supporters: AWEX, InBW, Federal and

Walloon Governments, UCLouvain and its Science Park.



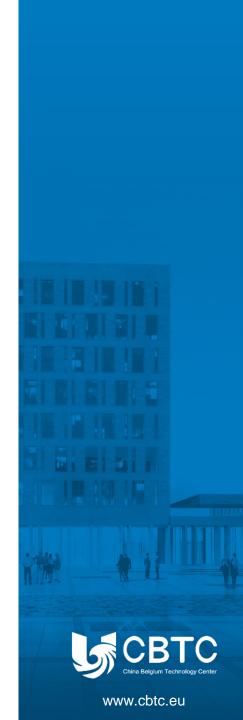








- Our Vision / Mission
- Our Shareholder
- Project Milestones
- Targeted clients/companies
- Infrastructure
- Our Services



## Our Vision

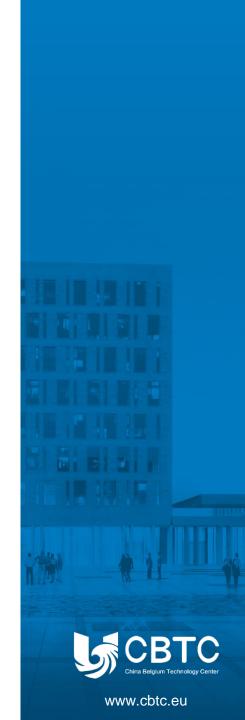
The CBTC is a gateway for European and Chinese high-tech companies to reach other's markets and a platform for research and innovation cooperation.







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## Our Shareholder





- ✓ United Investment Europe. SA (UIE), a company incorporated under Belgian law, is the operator of the CBTC.
- ✓ UIE is a subsidiary of United Investment Group, the largest investment group in Hubei Province.
- ✓ The main activities of UIG are: real estate development (10,000,000 M²), development of science and industrial parks, infrastructure construction, digitalization (big data), investment and financial services (to more than 3,000 enterprises), etc.
- ✓ UIG has more than 20 subsidiaries (including UIE) and more than 10,000 employees and has a turnover of nearly 2 billion euros (15.8 billion yuan).









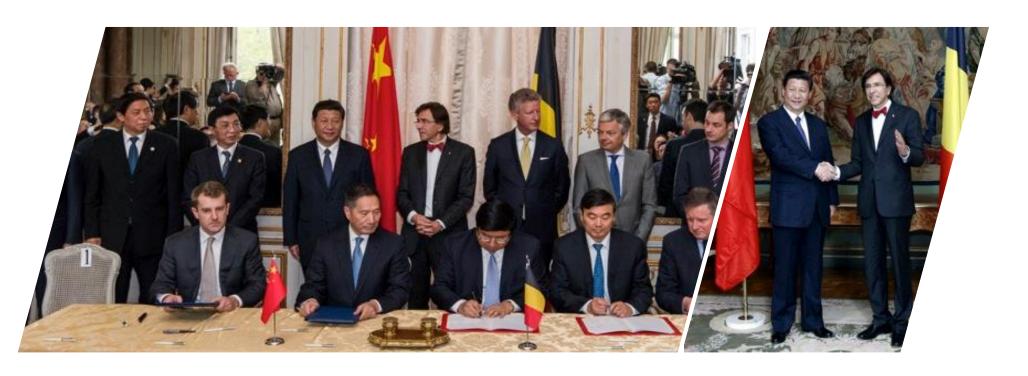


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## Endorsed by the Chinese and Belgian Governments

2014 On 31 March 2014, President Xi Jinping and the Prime Minister of Belgium, Elio di Rupo attended the signing of the cooperation framework agreement for the construction of the CBTC





June 2016
Laying of the foundation stone

Dec 2021
Provisional acceptance of the buildings

Jan- Nov 2022 Finalization of technical equipment

Feb 2022 Start of the marketing of the spaces

December 2022- April 2023 Installation of a first tenant (LIMS Laboratory) 5,000 sqm

February 2023
Installation of the CBTC team







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#### For which Economic Actors?

- ✓ Belgian, European and Chinese technological companies
- ✓ Antennas of European and Chinese Science Parks
- ✓ Belgian, European and Chinese Technological Incubators
- ✓ Service companies and businesses

In accordance with the criteria for setting up in the **UCLOUVAIN Science Park, the companies we welcome must** have:

SCIENCE PARK

- ✓ A Technological activity
- ✓ A B2B activity
- ✓ A link with UCLouvain
- ✓ The will to develop on the Chinese/European market

**Focus on the sectors:** Life Sciences, Greentech, Fintech, Mechanical Industry, Digital Economy, Agrifood, Aerospace.



UCLouvain



www.cbtc.eu

## **Targeted Industrial Sectors**

The CBTC favours a sectoral approach in line with the most successful technological industrial verticals in China today.



LIFE SCIENCES





AGRILIFE/FOOD TECH



ICT/DIGITAL ECONOMY



**CLEAN TECH** 



**SMART MANUFACTURING** 



**FINTECH** 



## **Companies currently present**

etsc

#### **ETSC**

R&D, production and sales of optoelectronic products



#### Hubei Guangji Pharmaceuticals

Production and sale of Pharmaceutical raw materials and preparations, food additives and feed additives



#### H&Zedical (Henan Huibo Medical)

Wound repair and scar prevention.



#### **GMAX Bio**

Clinical stage biopharmaceutical company focusing on G-protein coupled receptors (GPCRs) therapeutic antibody and Bibody development



## GentenTech Genten Technology Genelum and Branch Co. H MAN M. P. R. (IL PRIM) M. N. S. S.

#### Centen

Technology Manufacturer of electronical parts

## YIKE Technology Development (Belgium) SPRL

Investment and development of drone technology

## **PAMate**

#### **AMT Wireless Europe SPRL**

Innovation and production of wireless sensor technology

#### Naitenet SA

Design, manufacturing and sale of plastic net/fence solutions

## They have just joined us











## **Chinese Science Park Partners**

















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## **CBTC: THE INFRASTRUCTURE**









## **CBTC: THE INFRASTRUCTURE**











## **INFRASTUCTURE CBTC - Look & Feel**











## L'INFRASTUCTURE CBTC - Look & Feel







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## CBTC, your ONE-STOP SHOP service centre

### **Chinese business challenges**

- Lack of preparation for international development,
- Lack of knowledge of Belgian legislation, regulations and public policies,
- Tedious procedures for company incorporation and application for work permit, R&D subsidiary, etc,
- Difficulty in finding European business partners,
- Lack of European cultural or business etiquette,
- Inadequate local resource network (accounting, legal, HR, etc.).

## **European business challenges**

- Interest in the Chinese market but no clear strategy,
- Lack of understanding of Chinese laws, regulations and public policies,
- Lack of understanding of the Chinese business landscape in different regions,
- Difficulty in finding the right Chinese partners, distributors or suppliers,
- Lack of Chinese cultural or business etiquette,
- Protection of intellectual property,
- Help needed to participate in local meetings, exhibitions and industry fairs.



## CBTC, your ONE-STOP SHOP service centre

Landing services Market research/ **Company setup** Cultural Business **Training** Matchmaking Consultancy, Administration / Legal services **Secretariat** interpretation, Financial services Search for funding

## **Landing services**

- Assistance in accessing the Chinese/European market
- ✓ Interpretation of Chinese/European policies
- ✓ Setting up a company
- ✓ Translation services
- ✓ Assistance with day-to-day administration
- ✓ Information on access to the territory

#### **Business Services**

- ✓ Identify strategic partners and investors
- Ensuring the reliability of partners
- Cultural training
- Individual accompaniment at international fairs and exhibitions
- ✓ Development of a communication strategy
- ✓ Organization of match-making / seminars / twinning



## CBTC, your ONE-STOP SHOP service centre



- ✓ Multicultural, multilingual (EN/CN/FR/NL) professional teams with in-depth knowledge of China and Europe,
- ✓ A deep understanding of how business works in China and Europe, both in the public and private sectors,
- ✓ A network of well-established service providers in China and Europe: in consulting, law, HR, certification, IP & training etc,
- ✓ Networks with chambers of commerce, associations and industry clusters (life sciences, ICT and smart manufacturing) in Belgium and over 50 Chinese national science parks,
- ✓ A single point of contact for project management.



## **Integration into Chinese professional networks**



Branch offices of national-level Chinese science parks.

Network with government agencies and clusters in the 10 main provinces.

IUE staff team in China.





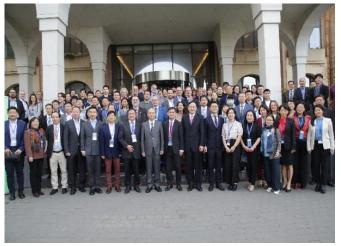
















# **Business match-making and innovation Seminars/Webinars Showcases**

- Organization of the European Final of the Innovation and Entrepreneurship Competition of the China Association for Science and Technology Abroad - 112 Europeans participated.
- Organization of the Industry & Innovation Forum between Shanghai Yangtze River Delta and the EU - 200 companies participated.
- Organization of the China-Belgium Biotechnology Twinning Conference - 11 Chinese biopharmaceutical companies and over 20 Belgian companies participated; 6 projects were signed.
- Organization of the Nanjing-Belgium ICT and Gaming Seminar: representatives from 15 Chinese companies +40 Belgian and European companies attended. 8 letters of intent for cooperation were signed.
- Organization of the Life Science session of the 3rd China Belgium Exchange symposium - over 70 participants including Univercells, Radiomics, Bone Therapeutics, Biowin, etc.



## In the Walloon Region (Belgium), the CBTC offers:

- An up-to-date infrastructure of 20,000 m<sup>2</sup> of office/laboratory space (Phase 1) with the possibility of extension (Phase 2 and 3),
- Office/laboratory spaces ranging from 15 m² to more than 5. 000 m² (Phase 1),
- A real ecosystem with incubator, co-working, Hotel, shops, conference centre & parking,
- Based in the science park of a prestigious University, UCLouvain (Top 150 Universities in the world),
  - In a location close to Brussels, in the centre of Europe, less than 500 km from the main European capitals,
    - Easily accessible by plane, train, car & bus
- Consultancy services for the development of activities towards Europe and China (search for suppliers, distributors, market research, integration in professional networks, etc.)



